

# **ANNUAL REPORT** 2022-2023

# Dear Cincinnati Ballet Supporters,

As we celebrate the accomplishments of the 2022-2023 Season, we are reminded of the incredible stability of the organization. Cincinnati Ballet continues to be the region's cornerstone ballet company with world-class artistry, a thriving Academy, and financial sustainability. The 2022-2023 Season was a momentous year for Cincinnati Ballet with thousands and thousands of patrons sharing our incredible mainstage productions, resulting in history-making revenue. Cincinnati Ballet delighted audiences with provocative repertoire, family classics, and creative collaborations, while the Otto M. Budig Academy continued to provide enriching educational experiences and diverse community partnerships. These accomplishments would not have been possible without your continued generosity and commitment to Cincinnati Ballet.

As we reflect on the past season, there are many milestones we must highlight and celebrate. 66,528 dance lovers attended our performances, with an overall ticket revenue of \$3,376,037, breaking all previous season ticket revenues in the Company's history. Our annual operating budget continued an unparalleled upward trajectory of \$13.1M, as we were overjoyed to experince a post-pandemic renewed demand for our professional productions, as well as our education and community engagement programming.

We began the 2022-2023 Season with The Kaplan New Works Series, our annual series of contemporary ballet. While New Works is synonymous with groundbreaking dance and this production was no exception. Audiences enjoyed three world premieres from Cincinnati Ballet company dancers, along with a dynamic world premiere from choreographer Heather Britt and a stunning piece from British choreographer Cathy Marston. The fall continued with a tour-de-force double bill of Nicolo Fonte's Carmina Burana and Alejandro Cerrudo's Extremely Close at Music Hall. Our dancers were joined by the incredible voices of the May Festival Chorus, Celebrating it's 150th Anniversary Season, and the Cincinnati Symphony Orchestra.

Sugar plum fairies danced into Music Hall for our annual production of the family favorite, The Nutcracker. With fourteen performances, the production saw nearly 30,000 ticketed patrons and grossed nearly \$1.75 million, shattering the Company's Nutcracker earnings record.

In February, our dancers went down the Rabbit Hole at Music Hall with a spectacular staging of choreographer Septime Webre's ALICE (in wonderland). Audiences were treated to dazzling sets and costumes during the colorful, whimsical production, which delighted nearly 14,000 patrons and grossed more than \$733,000.

In April we headed to the Aronoff Center, where the lobby was transformed into a magical forest for our Family Series: Beauty and the Beast, with nearly 9,000 people in attendance for the hour-long, narrated ballet performed by talented members of Cincinnati Ballet Second Company - CB2 dancers, alongside Otto M. Budig Academy students.

In June, Cincinnati Ballet went big and bold with our Bold Moves Festival, two weeks of dance at the Aronoff Center with two programs of incredible contemporary works and immersive experiences. The repertoire featured works of Jennifer Archibald, SIT; Val Caniparoli, Ibsen's House; William Forsythe, In the Middle, Somewhat Elevated; Annabelle Lopez Ochoa, Written and Forgotten; Garrett Smith, Facades; and guest artist, Flamenco sensation Irene Rodriguez. In addition to the incredible dance on stage, we were so pleased to create partnership events

with the Cincinnati Hispanic Chamber of Commerce that included a soldout community demonstration class with Irene Rodriguez in the Sheakley Premier Studio at the Cincinnati Ballet Margaret and Michael Valentine Center for Dance and Salsa on the Square at Fountain Square, as well as hosting Pride Night during the Festival in celebration and commemoration of LGBTQ+ pride month.

This past year was also a milestone for the Otto M. Budig Academy, as we fully welcomed students back to class post-pandemic and explored the capacity of our new Valentine Center for Dance. The Academy continued its trajectory of growth with 704 students in the Academy's youth divisions and 1,079 students in Adult Dance + Fitness division. The Academy also expanded the Professional Training Division, to 30 students. The Professional Training Division is an elite-level program for students preparing for professional careers. The program was so successful, several students were invited to join Cincinnati Ballet's Second Company - CB2, thus creating a self-sustaining pipeline of talent for the company. The Academy's Summer offerings also outpaced expectations, serving 666 students, an increase of 234 over the previous year. With a gross revenue of \$2,638,300, the Academy continues to be an economic and artistic pillar of Cincinnati Ballet.

Our commitment to bringing the love of dance to all did not stop and extended into the community during the 2022-2023 Season. Our Education and Community Engagement programs continued their commitment to providing free dance education to thousands of children through CincyDance! with in-school residences, followed by classes and lifetime scholarships for six talented children. Meantime, our CB Moves adaptive dance classes in partnership with Cincinnati Children's continued to expand. In addition to classes for children with unique abilities, the program now includes classes for persons with Parkinson's.

This past season was marked by tremendous strides in our organizational growth. In years to come, we will reflect on this season as one in which our focus on building the next generation of dancers and dance lovers was prioritized and nurtured; one in which our mainstage attendance and revenue reflected the importance of our Company to the community; and one in which we invigorated our commitment to making dance accessible to all. Our future is bright as one of the most prestigious ballet companies not only in the country, but the world.

Thank you for joining us during this pivotal season.

Sincerely,







SCOTT ALTMAN President + CEO



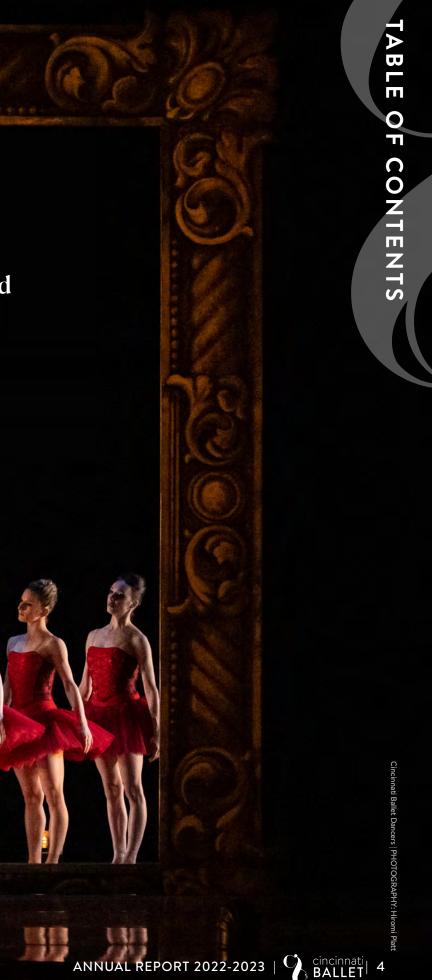
JOEL STONE Chair Board of Trustees

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# COMPANY THE

#### PRINCIPALS



**MELISSA GELFIN DE-POLI** PENNSYLVANIA | 2014



**SIRUI LIU** CHINA | 2011



RAFAEL QUENEDIT CUBA | 2021

# FIRST SOLOISTS



**MINORI SAKITA** WASHINGTON, D.C. | 2019



MAIZYALET VELÁZQUEZ PUERTO RICO | 2007



SOLOISTS



DANIEL BALDWIN

SOUTH CAROLINA | 2017



**NIKITA BORIS** 

NEW JERSEY | 2020

LUCA DE-POLI FLORIDA | 2014

MATTHEW GRIFFIN FLORIDA | 2017





MICHAEL MENGDEN TEXAS | 2016

**CAROLINE PERRY** CALIFORNIA | 2022







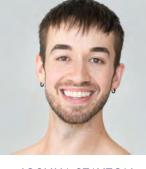
**KATHERINE OCHOA** CUBA | 2022



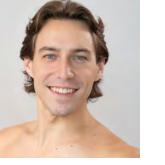
CHANDLER PROCTOR NORTH CAROLINA | 2021

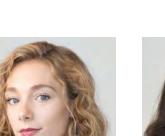


MARCUS ROMEO PENNSYLVANIA | 2017



JOSHUA STAYTON OHIO | 2019





**BELLA URETA** WASHINGTON | 2017

## **CORPS DE BALLET** -



TAYLOR CARRASCO NEW MEXICO | 2015



GABRIELLE COLLINS CONNECTICUT | 2020



SAMANTHA GRIFFIN NORTH CAROLINA | 2015



CHRISTINA LAFORGIA MORSE SOUTH CAROLINA | 2014



JACE PAULY WASHINGTON | 2020

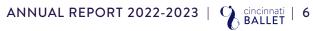


SIMON PLANT AUSTRALIA | 2022





DANIEL WAGNER CALIFORNIA | 2020

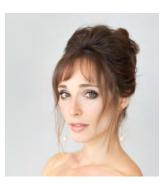


COMPANY THE

#### NEW DANCERS



LLONNIS DEL TORO CINTRA CUBA | 2022



**CATHERINE LASAK** ILLINOIS | 2018



JHAELIN MCQUAY CALIFORNIA | 2019



LENAI WILKERSON WASHINGTON D.C. | 2022





NICOLAS BIERWAGEN WASHINGTON | 2021



SAM EPSTEIN NEW YORK | 2021



RAMSAY MILLER OHIO | 2020

ANTHONY RHEE-REYNOSO

CALIFORNIA | 2020





# -SECOND COMPANY-



NIKOLAS BUTTON SOCHI | 2022

HAILEY FLANAGAN GEORGIA | 2021



SIMONE MUHAMMAD MISSOURI | 2022



**MIA STEEDLE** MASSACHUSETTS | 2022



ANDERSON DA SILVA FLORIDA | 2021



JULIA GUNDZIK OHIO | 2021



SCOTT REED GEORGIA | 2019



SALOMÉ TREGRE OHIO | 2021



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THE KAPLAN NEW WORKS SERIES

# CARMINA BURANA & EXTREMELY CLOSE

# THE NUTCRACKER

ALCE (in wonderland)

# FAMILY SERIES BEAUTY THE BEAST

# **BOLD MOVES** FESTIVAL











13,872



4,861 ANNUAL REPORT 2022-2023 | Concinnati | 10

# HE KAPLAN ASO 023 022 $\mathbf{N}$ SERIES

# **SEPTEMBER 8-18, 2022**

**ARONOFF CENTER FOR THE ARTS** 

JARSON-KAPLAN THEATER

Fresh Voices in Dance. Be the first to experience these visionary NEW WORKS.

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MI MANCHI Choreography by Melissa Gelfin De-Poli

5 <sup>1</sup>/<sub>2</sub> CLICHES Choreography by Taylor Carrasco

MOVING, STILL Choreography by Cathy Marston

LIFEFORCE Choreography by Daniel Baldwin

**PRODUCTION SPONSOR** 

**Dianne Dunkelman and Peter Schwartz Clever Crazes for Kids** 

John and Jen Stein

IN GOOD COMPANY Choreography by Heather Britt



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OAK BURA & EXTREMELY CLOSE

# NOVEMBER 4-6, 2022

**MUSIC HALL** 

# FOUR PERFORMANCES ONLY!

The Ballet, Symphony, and May Festival Chorus together for one incredible production. FEATURING MAY FESTIVAL CHORUS



CHOREOGRAPHER SPONSOR

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**PRODUCTION SPONSOR** 

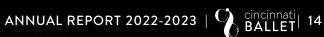
HORAN Health. Wealth. Life.

Jennifer Conklin and the late Robert Conklin

**EXTREMELY CLOSE** Choreography by Alejandro Cerrudo

CARMINA BURANA Choreography by Nicolo Fonte 2022-2023

SEASON





# **DECEMBER 15-24, 2**

MUSIC HALL

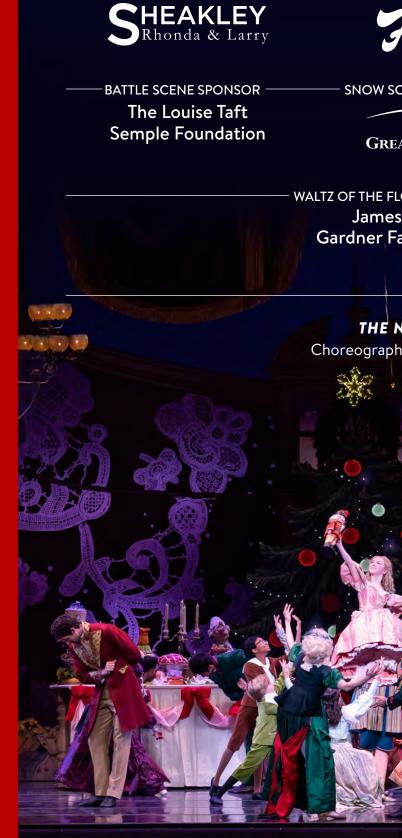
ASON

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-2023

2022

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2022-2023 SEASON

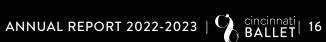
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WALTZ OF THE FLOWERS SCENE SPONSOR James J. & Joan A.

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THE NUTCRACKER Choreography by Victoria Morgan



# (in wonderland

# FEBRUARY 10-19, 2 MUSIC HALL

VILI

17 | Content and a second seco

Loretta Motz Cook and David Cook

ALICE (in wonderland) Choreography by Septime Webre

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LEGAL COUNSEL **PRODUCTION SPONSOR** 

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# FAMILY SERIES BEAU 15

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# APRIL 13-16, 2023

**ARONOFF CENTER FOR THE ARTS** 

19



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# **PRODUCTION SPONSOR**



# Josephine Schell Russell Charitable Trust

ADDITIONAL SUPPORT

<u>Thompson</u> <u>Hine</u>

# **BEAUTY AND THE BEAST**

Choreography by Pamela Robinson-Harris, Principal Rehearsal Director at Ballet West, and Peggy Dolkas



2022-2023

SEASON

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The Victoria Morgan Women's **Choreographer and Artist Fund** 

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# **PROGRAM 1**

SIT

Choreography and Costume Design by Jennifer Archibald

A ROSE BY ANY OTHER NAME Choreography and Performed by Irene Rodríguez

# IN THE MIDDLE, SOMEWHAT ELEVATED

Choreography, Stage, Lighting, and Costume Design by William Forsythe



JUNE 9-18, 2023

**ARONOFF CENTER FOR THE ARTS** 



FIFTH THIRD BANK

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> Linda and Gary Greenberg

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Jeffrey & Jody Lazarow and Janie & Peter Schwartz Family Fund\*

Alice Schneider

KATZ TELLER

\*Funds held at Greater Cincinnati Foundation

**PROGRAM 2** 

WRITTEN & FORGOTTEN Choreography by Annabelle Lopez Ochoa

> **IBSEN'S HOUSE** Choreography by Val Caniparoli

> FAÇADES Choreography by Garrett Smith



- Cincinnati Ballet welcomed new Artistic Director Jodie Gates whose appointment included artistic leadership of Cincinnati Ballet's Otto M. Budig Academy.
- Cincinnati Ballet engaged internationally renowned arts educator Margaret Tracey as a and syllabus as well as provide ongoing professional development and support to the Academy's faculty.
- The Academy launched its first Master Class Series featuring guest artists Gonzalo Garcia, Tiit Helimets, Margaret Tracey, Sarah Van Patten, and Keelan Whitmore.
- Division Showcase and Spring Production as well as opportunities to perform in Cincinnati the Beast.
- The Academy launched two new social media channels in 2023 an Academy Instagram and Facebook account.
- (an Academy alum), Roderick George, Zack Grubbs, Chandra Moss-Thorne, Alyssa Myers, McCree O'Kelley, Fidel Orrillo Puga, Jared Redick, Margaret Tracey, Brienne Wiltsie and Sarah Wroth.



# **ITEMS OF NOTE**

consultant to support review of the Academy's vision, program design, structural sustainability

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BUDIG

ACADEM

Performance opportunities for students included the Academy's Winter Showcase, Community Ballet's mainstage productions including The Nutcracker, ALICE (in wonderland), and Beauty and

Our 2023 summer guest faculty included Lauren Anderson, Beth Bartholomew, Daniel Durrett

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# **CINCYDANCE!**

288 **CINCYDANCE! RESIDENCY CLASSES** 

1,237 **CINCYDANCE! STUDENTS** 

23 CINCYDANCE! SCHOLARS

# 40 **CINCYDANCE! FOUNDATIONS** PARTICIPANTS

# **CB MOVES**

120 **CB MOVES FOR** PARKINSON'S CLASSES

41 **CB MOVES YOUTH STUDENTS SERVED** 

38 **CB MOVES YOUTH** VOLUNTEERS

52

**STUDENTS PARTICIPATED** 

**IN CINCYDANCE!** 

AUDITIONS

# **DANCE DISCOVERY**

15 **CINCINNATI PUBLIC** LIBRARY BRANCHES

# 30 **PROFESSIONAL TRAINING DIVISION DANCERS**

Ciarán Barlow, Camille Boggs, Cathleen Breslin, Amber Harper, Madelyn Harpole, Dietrich Klawonn, Trevor PinterParsons, Sierra Severt, Claire Sturgeon, Salomé Tregre, Lauren Vogel, Avery Ward, Anneliese Welsh

Fiona Allen, Hannah Blair, Ava Bradford, Anna Doggett, Carmen Doll, Brianne Falanga, Charlotte Gularson, Natalie Higle, Anna Kinghorn, Elizabeth Jacobson, Helen Jardon, Caroline Love, Fiona Murphy, Annika Olsen, Taylor Petrowski, Jenna Renfield, Elizabeth Swisher

- and New Orleans Ballet.
- Gelfin De-Poli, Ihaiah Miller and David Morse.



# **TRAINEES**

# **PTDS**

# **ITEMS OF NOTE**

Salomé Tregre was promoted halfway through the season to Cincinnati Ballet's Second Company.

• Graduating dancers have gone on to secure company, second company and apprentice positions at Cincinnati Ballet, American Midwest Ballet, Ballet Tucson, Colorado Ballet, Indianapolis Ballet

• In addition to performing with Cincinnati Ballet's professional Company, dancers had opportunities to perform their own repertoire including Balanchine's Raymonda Variations, A Young Person's Guide to the Orchestra and original works by company artists including Taylor Carrasco, Melissa



# STUDENT MATINEE ATTENDANCE

ENGAGEMENT COMMUNITY

Four schools served with on-site Community Performance Series performance of Aesop's Fables by dancers from the Otto M. Budig Professional Training Division.

Thousands of school-age children served through Student Matinees for The Nutcracker and ALICE (in wonderland), a Sensory-Friendly Performance for Family Series: Beauty and the Beast, community performances by CB2 and PTDs, and Dance Discovery classes at Cincinnati and Hamilton County Public Library branches for its Summer Reading Program.







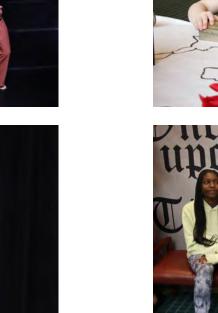












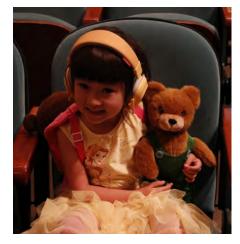


1,624

ATTENDEES AT THE NUTCRACKER STUDENT MATINEE





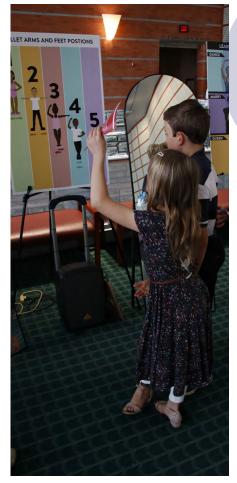




1,218 ATTENDEES AT ALICE (in wonderland) STUDENT MATINEE











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# Thank You

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# NUTCRACKER UNCHEON Land of Sweets .

Sugar Plum Sponsors

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Lauren Hannan Shafer

About Face Surgical Arts Khurram A. Khan Janet Baker

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∧ Truepoint wealth<sup>'</sup>counsel

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Raised

**Performances from our Cincinnati Ballet Second Company - CB2 and Professional Training Division - PTDs** 











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# 600+

**Guests of Cincinnati Ballet's Closest Family & Friends** 

Interactive Activities 龖

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# ноѕтѕ

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Sean Luther

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Balloon Bombed

Omnia 360 Facility Solutions Steve + Lois Oyler ProLink Staffing Jen + Jake Ragland te John + Jen Stein trendprescient art + interior design VonLehman CPA & Advisory Firm Waterson Garner

> Rhonda + Larry A. Sheakley Rob + Kendra Thornton The Todd Group (a) Stifel Heather + Andrew Vecellio Ronna + Dr. James Willis Brenden + Jaclyn Zenni Michelle Ziegler Tamela Zimmerman Betsey Zinn

571

People attended Club B th

Performances throughout the evening

4









# \$154,425

Amount raised from Club B

# 60+

# Sponsors and Hosts Supported Club B



IN DER Bank VBank

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FOUNDER CIRCLE Dianne Dunkelman and Peter Schwartz Harry J. and Linda Fath Betsy and John LaMacchia	Karen F. Maier and Delane Starliper Debby and Jim Mason Loretta Motz Cook and David Cook	Halle and T. Quinn Dianne and J. David Rosenberg* Tom Schiff	Larry A. and Rhonda Sheakley Margaret and Michael Valentine
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CORPS			
Anonymous Janet Baker Ruth Bley Jacklyn Bryson Lanthan and Louise Camblin Renee Combs Jennifer and M. Vito Damiano Lisa and Richard Damico Maureen and John Doellman Peggy Dossman Greta Elenbaas Jennifer and Ron Erdmann Michele Finch Valerie Folger	Kristine and David Freitas Jodi M. Geiser Ralph P. Ginocchio Allison and Justin Greiwe Bill and Christy Griesser Jessica Hall Jennifer Heis Margaret Hess Jane Hopson Katherine Oliver Jarnigo Sally Kelsall The Kereiakes Family Zofeen Khan Jean Knuth	Rick and Christine Lefever Drs. Lynn and Lizbie Lin David L. Martin Carol and Bob Olson Lois and Steve Oyler John Pape Andrea Pomeranz Sid and Sara Pomeroy Marilyn and Paul Porcino R. Cutler Quinllin, III and Lindsey R. Gutierrez Jennifer and Jake Ragland Lori Rappold Amanda and Craig Rassi	The Relthford Family Rosemary and Mark Schlachter Linda Siekmann Amy Thomas Justin Vandemark Christopher and Nancy Virgulak Robyn and David Wenzke John and Tiffany Whitcomb Angela White and Amahle White-Dragon Blythe and Tyler Winslow
THIRD POSITION Anonymous (4)	Debbie Campbell	Judy and Chris Dalambakis	Mr. Clifford Goosmann and
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#### THIRD POSITION CONT.

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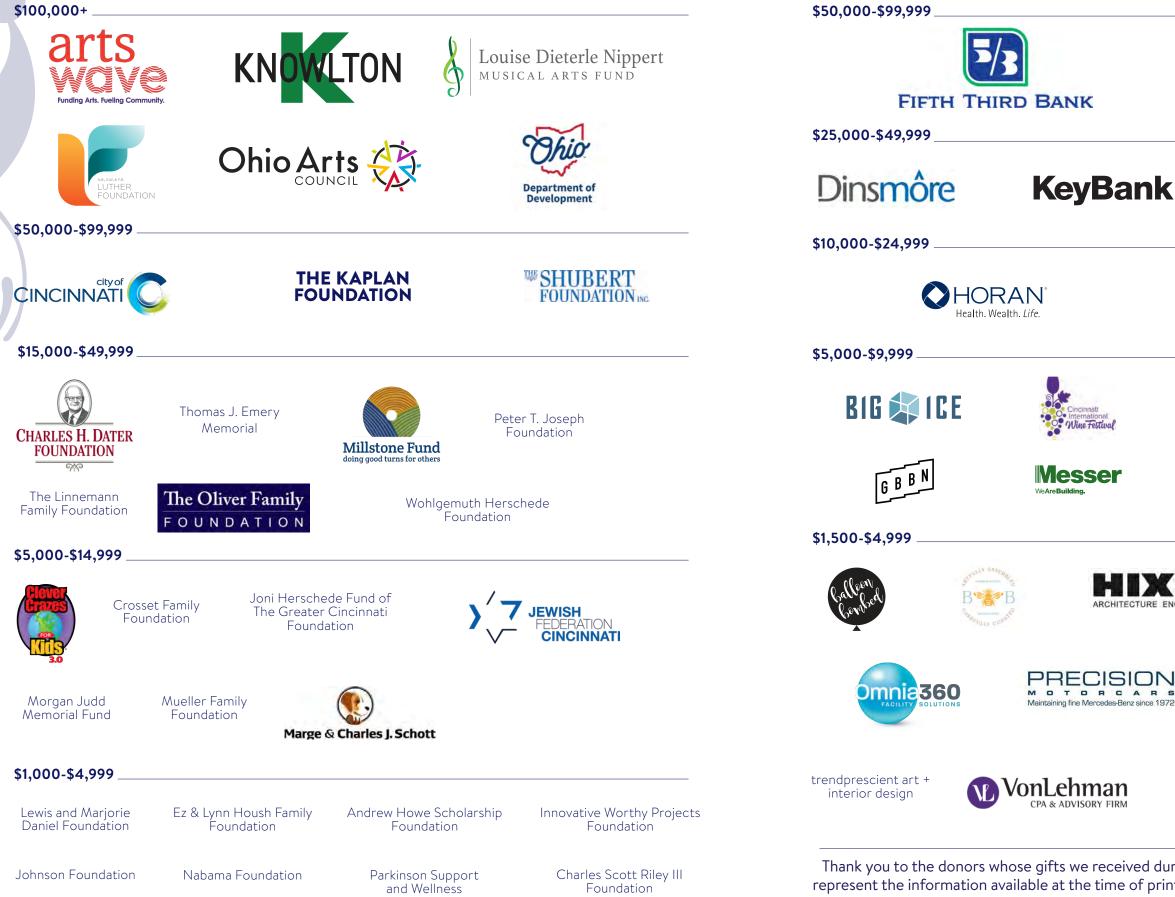
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Thank you to the donors whose gifts we received during the 2022-2023 Season. The above donor pages represent the information available at the time of print. If you find that your are listed incorrectly or we did not recognize you appropriately, we apologize and want to include you. Please contact our Donor Relations Manager, Payton Field, at pfield@cballet.org or 513.562.1136.

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REPOR FINANCIAL

# \$13.1M **OPERATING INCOME**

\$13.0M TOTAL ORGANIZATIONAL **EXPENSES** 

\$15.0M ENDOWMENT MARKET VALUE AS OF JULY 31, 2022

FOR EVERY DOLLAR THE ORGANIZATION RECEIVED:

73% SPENT ON ARTISTIC PROGRAMING

22% ADMINISTRATIVE COSTS



# 2022-2023 SEASON FINANCIALS AT A GLANCE

For the sixteenth consecutive season, Cincinnati Ballet ended the fiscal year with an operating surplus thanks to the generosity of the Greater Cincinnati Community. Fiscal responsibility and careful stewardship of the support we receive are of the utmost importance to Cincinnati Ballet.

Cincinnati Ballet's operating income for the 2022-2023 Season was \$13.1M, and total operating expenses \$13.0M. For every dollar the organization received, 73% were spent on artistic initiatives, 22% on administrative costs, and 5% supported fundraising. Cincinnati Ballet strives to present the highest level of artistic excellence while maintaining world-class administrative teams.

Cincinnati Ballet continues to grow an endowment to provide organizational stability. As of July 31, 2023, the endowment market value was \$15.0M, an increase of \$0.3M from the prior year. As Cincinnati Ballet looks toward the future, we embrace a strategic perspective that includes artistically vibrant productions and continued sustainable growth of the endowment.



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Melissa Santomo Controller

Tiffany Witcomb, SHRM-CP Vice President of Human Resources

Mary French Associate Director of Data Services

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Cervilio Miguel Amador **Rehearsal Director** 

Dale Shields **Rehearsal Director** 

Suzette Boyer Webb Director of Second Company

Dena D'Andrea **Company Manager** 

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Kelly Daley Young Performers Coordinator

Gina Cerimele-Mechley Intimacy Coordinator

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Eli Frances Abad Social Media Manager Louanna Wyatt

## Associate Director of Patron Engagement Group Sales

Pam Taylor Patron Experience Supervisor and Marketing Program Coordinator

Eline Bauwens Patron Experience Supervisor

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Christine Richtsfeld

Katie Waldron OTTO M. BUDIG ACADEMY AND EDUCATION

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Mike Krauss

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**Director of Academy** 

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#### **EVENTS**

Chuck Beatty Director of Events

Spenser Smith Bartender

Rebecca Stein Bartender

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Brian Sherman Vice President of Productions

Carissa Gandenberger Stage Manager Ouinn Morgan Assistant Stage Manager

Morgan Piper Assistant Stage Manager

Sage Shepard Assistant Stage Manager Shelby Scaffidi

Assistant Stage Manager Noelle Wedig-Johnston

Wardrobe Supervisor Laura Hofman

Wardrobe First Assistant Cherl Beyersdoerfer

Second Wardrobe Assistant Scott Berkley

Master Carpenter Emily Hetzer

Master Electrician Michael Meuché

Master Electrician Jonathan Chevalier

Assistant Carpenter

Joey Hoffman Assistant Carpenter

Kevin Barth **Property Master** 

Derek Lee Assistant Electrician

James Geier Wig And Make-Up Consultant

#### Marcia Fortner

NKU Stage Management Intern

Andrew Gange CCM Lighting Intern Kate Ingram CCM Lighting Intern

Baron Leon CCM Lighting Intern

Alaina Pizzoferrato CCM Lighting Intern Sydney Riddle CCM Lighting Intern Tal Kochav CCM Lighting Intern



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#### DANCE MEDICAL TEAM

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Carolyn Crampton MS, ATC\* Athletic Trainer Kelly Jo Rodrigo MS, LAT, ATC\* Athletic Trainer Kylie Yanow, MS, RDN, LD, CPT Nutritionsit

\*Courtesy Of Mercy Health Orthopedics And Sports Medicine

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